## Peter L. Smith

Since joining AMERICAN SYSTEMS in 1980 as a test engineer, Mr. Smith has held a series of technical and management positions of progressing responsibility throughout the Company, culminating in his appointment in 2014 to President and CEO. He has been a leader in the identification and development of holistic solutions that meet



customer needs and ensure successful support of our nation's mission-critical priorities. Mr. Smith has been instrumental in advancing customer programs related to the U.S. Navy, U.S. Army, and Department of State, among others.

Prior to his appointment as President and CEO, Mr. Smith served as Chief Operating Officer and was responsible for the successful execution and implementation of AMERICAN SYSTEMS' growth strategy through his oversight of business development and delivery of the Company's strategic offerings in identified strategic business areas. As COO, he directed the consolidation of the Company's operating divisions to maximize efficiencies and better position the Company in the marketplace. Mr. Smith also was instrumental in the identification, acquisition, and successful integration of a 300-plus person Test & Evaluation business.

Prior positions held by Mr. Smith include Executive Vice President and General Manager, Vice President and Executive Director, Vice President of Engineering, Vice President and Director, Program Manager, and Systems Engineer.

In addition to his role as AMERICAN SYSTEMS' President and CEO, Mr. Smith is on the Company's Board of Directors and Mergers & Acquisition Council and, until his current appointment, was a long-time member of AMERICAN SYSTEMS' ESOP Administrative Committee. He also serves in several industry leadership roles, including the Professional Services Council Board of Directors and the Northern Virginia Technology Council Board of Directors, and he previously served as a member of the TechAmerica Public Sector Board of Directors. He is active in the Potomac Officers Club and serves his community through his leadership and participation in the Leukemia & Lymphoma Society's Fundraising Campaigns and the American Heart Association's Heart Walks, among others. In January, 2015 and, again, in January, 2017, Mr. Smith was named to the Wash100 list of influential leaders in the Government Contracting community by GovCon Executive.

Mr. Smith received a B.S. in Physics from the University of Massachusetts at Amherst and an M.S. in Electrical Engineering from George Washington University.